

Business Management

Material Lifecycle Planning and
Management

Acquisition Program Support

Training

Business Transformation
and Process Improvement

Force Protection Program Support

Wartime Contingency
Planning

Strategic Planning
and Analysis

Strategic Management
Concept Development



Your Advantage.
And Then Some.

And Then Some Philosophy

We strive to uphold our *And Then Some* company culture to continually exceed customer expectations. We are recognized on local, state, and national levels for technical excellence, business ethics, and quality. Being a solutions provider, our employees are our greatest asset. We focus on providing our employees with an environment where their passion for their work, innovative solutions and their *And Then Some* work ethic is fostered.



Analytical Services, Inc.

www.asi-hsv.com

Acquisition Program Support

Business Transformation Agency

At the inception of ASI's involvement, the Defense Travel System (DTS) was over 2 years behind schedule, the prime contractor had invested over \$50 million, and the program on the brink of termination. ASI personnel played a key leadership role and assisted in verification of the approach and technical viability of the program. Test and business processes were streamlined. A successful implementation, fielding plan, and documentation were developed. The result – designation of DTS as a major acquisition (ACAT 1AM) program. Today, DTS is available to support about 76% of all DoD business travel, currently operating at over 8,900 total sites/activities worldwide. Approximately 115,000 unique users access the system daily generating 350,000 vouchers per month.

Force Protection Program Support

HQ Army Materiel Command (AMC)

ASI has supported HQ AMC by providing: 1) subject matter experts/action officers to manage a broad range of strategic initiatives, complex projects and routine duties in the areas of antiterrorism, intelligence, counterintelligence, law enforcement and physical security; 2) security engineering and information assurance experts to assist the Command with advice and policy interpretation within their areas of expertise; and 3) vulnerability assessment role players to emulate terrorist intelligence collection and target selection efforts against the Command's installations.

Wartime Contingency Planning/ Strategic Planning and Analysis

Headquarters, Army Materiel Command (AMC)

ASI provides strategic consulting services to HQAMC executive leadership and G-3/5 senior leadership. ASI provides strategic communications for VIP visits and orientations; strategic and contingency planning for initiatives such as Responsible Reset – the drawdown of forces and support in Iraq and the build-up of forces in Afghanistan; Command resource planning and analysis in conjunction with Command-wide estimates and funding for contingency operations; major studies directly impacting AMC operations and executive leadership decisions; and, advice and analysis regarding past and future Base Realignment and Closure (BRAC) actions. ASI is the “go to” team for complex, command-wide, short suspense, high-level analysis that will impact AMC for the long-term.

Strategic Management Concept Development

AMCOM Command Initiatives Group (CIG)

Since 2003 ASI has provided strategic counsel and management consulting services to the CIG. The CIG supports the AMCOM Commanding General, the Deputy to the Commander, and the AMCOM Chief of Staff by acting as a “think-tank” and business initiative incubator for strategic organizational initiatives. In this role, ASI has assisted AMCOM on hundreds of tasks, projects, and initiatives including the formation, development, and implementation of Soldier Focused Life-Cycle Management Teams and Life-Cycle Management Command.

Training

Team Redstone

ASI helps customers retain and equip the workforce with knowledge and skills to successfully execute the mission. For over 10 years ASI has supported Team Redstone. For the U.S. Army Aviation and Missile Command (AMCOM), we assisted in developing a leadership road map - the AMCOM Leader Development Life Cycle. ASI designed and delivered supporting components such as the Leader Investment for Tomorrow (LIFT and UPLIFT) programs, AMCOM Mentoring Program, and Alumni Programs.

Business Transformation and Process Improvement

U.S. Army Aviation and Missile Command (AMCOM)

Quality and continuous improvement are priorities in both government and private sectors. ASI's team of Lean Six Sigma (LSS) experts has helped clients in multiple industries optimize processes, eliminate wasteful activity and enhance cost management - while sustaining quality. Our experts bring extensive experience in manufacturing, supply chain and transactional/service environments. ASI was instrumental in the Aviation Center Logistics Command (ALC) at Ft. Rucker, AL winning the Public Sector Bronze Medallion for excellence in maintenance repair and overhaul. ASI supported the AMCOM project team that in seven months freed up over \$53M for other uses. ASI is supporting current efforts to improve all tiers of the AMCOM supply chain, reducing lead time, increasing agility and improving product quality. For one weapon system (helicopter), ASI helped across four tiers of supply chain to cut lead time >33% and cut raw material supplier time > 60%!

Contact

Ms. Patty Popour

Sr. Vice President, Business and Analytical

256.562.2182

patricia.popour@asi-hsv.com



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